



Our “Coffee With…” page features a South Carolina business executive sharing insights about their business, the industries in which they work and the communities in which they live. Where’s the coffee, you ask? Well, that occurs in an accompanying video. We sit down with the executive – over coffee – to see what else is on their mind.



Today, we’re “having coffee” with Josh Fowler, PE, President, Davis & Floyd. You can check out Josh’s video on SCBIZ TV on YouTube or on one of our two e-newsletters, Morning Blend or GSA Daily (Monday – Friday).

**AS DAVIS & FLOYD’S NEWEST PRESIDENT, WE WOULD LOVE TO KNOW MORE ABOUT YOU AND YOUR BACKGROUND. WE SEE YOU HAVE EXTENSIVE EXPERIENCE AND KNOWLEDGE IN OPERATIONS, BUSINESS GROWTH, AND ENGINEERING. TELL US ABOUT THIS.**

I have spent most of my career as an Engineering Consultant, primarily in the Water/Wastewater market. I began my career in the construction industry, which gave me a great understanding of how design considerations can impact a project, both positively and negatively. This experience helped me tremendously as an Engineer. In the middle of my career, I received a great

opportunity in the manufacturing space. I held several positions including sales, marketing, business operations, and strategic planning. I have continued to develop those “lessons learned” throughout the years. I believe that my diverse work experience has been extremely beneficial by exposing me to several best practices, and more importantly, some great people that helped me to grow. Finally, my work ethic was developed from an early age, with my first job coming in 6th Grade, where I made \$2.50 per night picking up golf balls at a driving range. Throughout my jobs over the years, one of the most important lessons I’ve learned is that complacency can be a death sentence for a business. That is what drives me toward continuous improvement. In other words, what can we do better tomorrow for our clients, our team members, our business, and our Communities.

**NOW THAT YOU HAVE BEEN THE NEW PRESIDENT OF DAVIS & FLOYD FOR ABOUT A YEAR, WHAT ARE YOU MOST EXCITED ABOUT FOR 2024?**

I’m most excited about building on the momentum generated in 2023, which included some incredible accomplishments. Our team is as strong as ever, and our best days are ahead of us. Our team members will have plenty of opportunities in 2024 and beyond for growth, so I am excited to see how each of them flourish.

**WE ENDED LAST YEAR’S TALK WITH NEW EXPANSIONS COMING TO DAVIS & FLOYD INCLUDING A NEW OFFICE AND**

**MAJOR ACQUISITION. CATCH US UP.**

In 2023, we spent a large amount of time on the Andrews Engineering acquisition and integration. Getting this right was critical for success. Our new team members in Beaufort have been great additions to Davis & Floyd, and we will continue to build on the reputation and great work of that team as we look to expand our presence in the Lowcountry even more.

**WHAT DO YOU HOPE TO ACHIEVE FOR DAVIS & FLOYD, AND WHAT ARE YOUR LONG-TERM GOALS AND VISION FOR THE NEXT 5-10 YEARS?**

In 5 years, Davis & Floyd will be celebrating 75 years. Between now and then my vision is to set the stage for the next quarter century, continuing the legacy for the next generation. The most important aspect of that vision is making sure that all of our team members have opportunities to grow, both professionally and personally. We will continue to evolve our client service to meet their needs, and we will look for innovative ways to impact our communities. Finally, we will make sure that we provide our team with the tools and resources they need to be successful. Hitting that century mark will be an amazing accomplishment, so my job is to ensure the right foundation is in place so that we are running toward that mark, not walking.

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